

EXECUTIVE SUMMARY

Delta Regional Medical Center (DRM) is a general medical and surgical hospital providing high quality medical services to citizens and communities in the Tri-state Delta Region (Mississippi, Louisiana and Arkansas) at the lowest practical cost. DRM's medical staff consists of dozens of experienced primary and specialty care providers, as well as nurse practitioners, nurses and support staff.



Delta Regional Medical Center (DRM) Greenville, MS www.deltaregional.com

CHALLENGE

In mid-2014, Jennifer Parker, Director of Information Services, concluded DRM was overpaying their IT support firm for email hosting services (Microsoft Exchange), and was in the market for a cost effective alternative offering equal or better encrypted hosting capabilities and datacenter security.



SOLUTION

The Solutions Team proposed its proven Hosted Exchange Email solution. Delivered as a hosted service, Hosted Email offers Jennifer a high standard of physical and digital security for DRM's information while providing the control and reliability she needs.

Hosted Email provides DRM business-class email, calendar and contacts to PCs, phones and web browsers. Hosted Email also safeguards DRM's data by hosting it on redundant servers in geographically diverse datacenters supported 24/7, with continuous data backup and premier disaster recovery capabilities - ensuring reliability, availability and performance.

RESULTS

DRM pays a total price per user/per month for Hosted Exchange that is approximately ONE-HALF the amount they were previously spending with their former IT support firm for email hosting services.